

Conference Theme


**SUSTAINABLE ASSET MANAGEMENT: FUTURE PROOFING REAL ESTATE FROM
ECONOMIC AND ENVIRONMENTAL SHOCKS**




2025 ANNUAL GENERAL CONFERENCE **Concept Note**

SAVE THE
DATE
7&8 AUG 2025

Radisson Blu Mosi-Oa-Tunya, Livingstone Resort

 registrar@zivs.org.zm

 +260964110854

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INTRODUCTION

About Us

Zambia Institute of Valuation Surveyors is a body corporate established under The Zambia Institute of Valuation Surveyors Act, No. 9 of 2023 of the Laws of Zambia to register and regulate the practice of Valuation Surveying in Zambia.

The Zambia Institute of Valuation Surveyors plays a critical role in Zambia's economic development. As the country's real estate and infrastructure sectors expand, the expertise of Valuation Surveyors, Property Managers, Facilities & Maintenance Managers and Land Administrators is vital to ensuring sustainable growth.

The conference aims to showcase how ZIVS can be a valuable partner to the government in driving economic resilience, sustainable asset management and land policy development.

Our Members Services:

- ✓ **Valuation**
Valuation of land, buildings, plant, machinery, moveable assets and asset coding,
- ✓ **Property Management**
Property Management of residential, commercial and industrial properties.
- ✓ **Property Maintenance**
Maintenance of all types of properties both internally and externally.
- ✓ **Facilities Management**
Creating a functional working environment and managing co-working spaces.
- ✓ **Land Administration Services**
Promoting Land Administration through the use of pro-poor technologies for Eco-friendly urban and rural areas.

OBJECTIVES OF THE CONFERENCE



This conference will provide a critical platform for dialogue, knowledge sharing, and networking among Valuation Surveyors, Property Managers, Facilities Managers, and Land Administrators.



By focusing on Sustainable Asset Management, the event will demonstrate how ZIVS can be a key contributor to Zambia's economic growth and infrastructure resilience.



The Zambia Institute of Valuation Surveyors is committed to working alongside the Government & other corporate organisations in shaping the future of real estate and sustainable development.



THEMATIC AREAS

01

SMART & SUSTAINABLE FACILITIES MANAGEMENT IN ZAMBIA

How Facilities and Property Management plays a pivotal role in improving operational efficiency and revenue collection for properties?

Key Discussion: Strategies for improving operational efficiency during electricity load shedding, focusing on implementing energy solutions that not only sustain operations but also generate potential earnings and cost savings.

02

REVOLUTIONIZING PUBLIC ASSET MANAGEMENT IN ZAMBIA

How Real-World Solutions can bring about better management of Government Buildings, Hospitals, Schools and Public Trading Markets?

Key Discussion: Set up property and facilities management in key public sector buildings such as schools, hospitals, government offices, airports, bus stations and markets.

Smart Funding Options: Innovative ways to fund and maintain public assets without breaking the bank.

03

PRACTICAL SOLUTIONS FOR AFFORDABLE HOUSING

How current Urban Development Challenges can be addressed?

Key Discussion: Developing and implementing practical strategies to tackle the pressing issues of affordable housing in Zambia's urban centers and promote sustainable urban development.

04

URBAN GROWTH THROUGH MARKET FEASIBILITY STUDIES

How Market feasibility studies aid in development planning for balanced urban growth within the cities of Zambia?

Key Discussion: This session will focus on strategies to ensure developments are complimentary, enhancing overall city growth and performance.

05

FUTURE-PROOFING LAND ADMINISTRATION

How Climate Resilience & Sustainable Planning can be catalysts for sustainable development?

Key Discussion: The role of land policies in sustainable urban development and resilience to climate change.

06

STRENGTHENING FINANCIAL REPORTING IN REAL ESTATE

How the integration of International Valuation Standards can improve Economic Sustainability and Investor Confidence?

Key Discussion: Examining the adoption of International Valuation Standards (IVS) by the Zambia Institute of Valuation Surveyors and its impact on the financial reporting of companies.

07

URBAN REGENERATION – REVITALISING CBDs

How Central Business Districts (CBDs) can be revitalised for economic growth?

Key Discussion: The transformation of Central Business Districts (CBDs) through strategic urban renewal projects, with practical case studies of urban renewal projects. Lessons on how Zambia can revitalize its own CBDs, attract investment, and enhance livability.

08

GREEN FINANCE MODELS IN REAL ESTATE

How Sustainability Affects Property Valuation and Investment? How ESG framework can unlock potential for real estate investments.

Key Discussion: The green finance PPP models for sustainable real estate developments. The impact of sustainability on property values, investor interest, and market trends.

09

RISK MANAGEMENT

How the creation of a centralised property data base and compliance to international valuation surveying standards can enhance Risk Management in Zambia's Real Estate profession?

Key Discussion: Strategies for improving risk management within Zambia's real estate & valuation profession, focusing on the implementation of a central database and the adoption of international valuation standards to ensure consistency, transparency, and professionalism.

10

CORPORATE GOVERNANCE IN REAL ESTATE MANAGEMENT

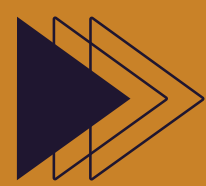
How institutions can leverage on Corporate Real Estate Management in property developments & investments?

Key Discussion: The impact of corporate governance on real estate management.



TARGET AUDIENCE

- **GOVERNMENT OFFICIALS (INFRASTRUCTURE, LANDS, PUBLIC WORKS, FINANCE).**
- **VALUATION SURVEYORS.**
- **PROPERTY AND FACILITIES MANAGERS.**
- **MUNICIPAL LEADERS.**
- **ACCOUNTANTS/FINANCIAL MANAGERS.**
- **LAND ADMINISTRATORS.**
- **REAL ESTATE DEVELOPERS AND INVESTORS.**
- **SUSTAINABILITY CONSULTANTS AND ESG ANALYSTS.**
- **ACADEMICS AND RESEARCHERS IN REAL ESTATE & ASSET MANAGEMENT.**



EXPECTED CONFERENCE OUTCOMES



Benefits for ZIVS & Stakeholders

- 1** Strengthening ZIVS's position as a strategic partner in national development.
- 2** Increased awareness and adoption of sustainable practices in asset management.
- 3** Knowledge sharing on innovative and cost-effective real estate sustainability solutions.
- 4** Actionable recommendations for policy reforms and best practices in valuation.
- 5** Enhanced collaboration between government, private sector, academia and professionals.

Other Benefits



Fellows Induction



Gala dinner



CPD Hours



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www.zivs.org.zm

CONFERENCE FEES

**K5,000 for ZIVS
Members inclusive of
conference package
and gala dinner**

**K7,000 for Non-ZIVS
Members inclusive of
conference package
and gala dinner**

**K23,200 for non ZIVS members
inclusive of 3 nights accommodation
and gala dinner plus three dinners at
Radisson Blu.**

**K20,600 for ZIVS members inclusive of
3 nights accommodation and gala
dinner plus three dinners at Radisson
Blu.**

**K3,000 for
undergraduate Real
Estate students from
UNILUS and CBU
inclusive of
conference package
and gala dinner**

Banking Details

Account Name: Zambia Institute of Valuation Surveyors

Account Number: 9130001044471

Bank Name: Stanbic Bank

Branch: Lusaka Main

Branch Code: 040002

Swift Code: SBICZMLXXXX

SPONSORSHIP PACKAGES

PLATINUM SPONSORSHIP ZMW 250,000

The Sponsor will be recognised as main sponsor and allocated 20 minutes presentation with 3 delegates on board. Conference package includes insertion of company name and logo recognition on conference welcome banner

SILVER SPONSORSHIP ZMW 100,000

The Sponsor will be recognised as one of the sponsors and allocated 10 minutes presentation with 2 delegates on board. Conference package includes insertion of company name and logo recognition on conference welcome banner

COPPER SPONSORSHIP ZMW 50,000

The Sponsor will be recognised as one of the sponsors with 2 delegates on board. Conference package includes insertion of company name and logo recognition on conference welcome banner

GOLD SPONSORSHIP ZMW 150,000

The Sponsor will be recognised as one of the sponsors and allocated 15 minutes presentation with 2 delegates on board. Conference package includes insertion of company name and logo recognition on conference welcome banner

BRONZE SPONSORSHIP ZMW 75,000

The Sponsor will be recognised as one of the sponsors and allocated 5 minutes presentation with 2 delegates on board. Conference package includes insertion of company name and logo recognition on conference welcome banner

SME SPONSORSHIP ZMW 30,000

The Sponsor will be recognised as one of the sponsors with 1 delegate on board. Conference package includes insertion of company name and logo recognition on conference bag

GALA DINNER SPONSORSHIP
ZMW 300,000

The Sponsor will receive exclusive branding at the gala dinner. Signage and table branding. Recognition in the dinner speech with 4 VIP dinner tickets.



BAGS & PENS SPONSORSHIP
ZMW 50,000

The Sponsor will receive exclusive branding on the conference bags and pens with 2 delegates on board.



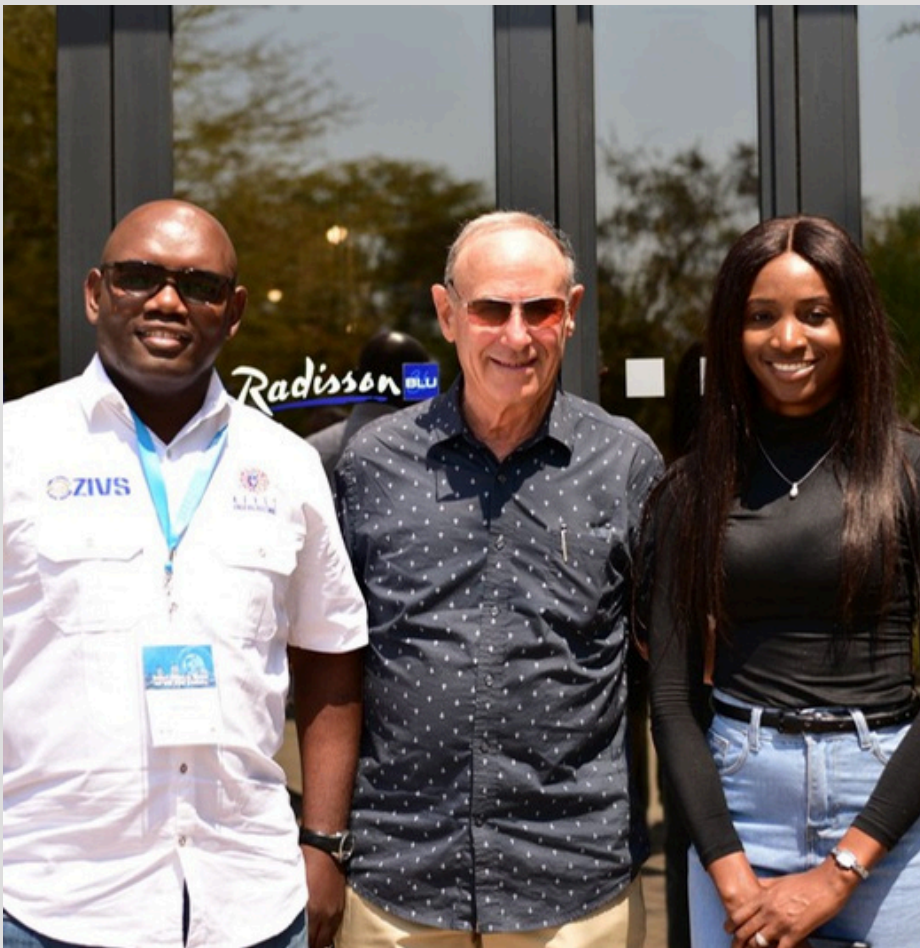
Premium Exhibition Booth (6m x 3m)
ZMW 20,000

The Sponsor exhibition booth will be branded and with 2 Exhibitor Passes.

Standard Exhibition Booth (3m x 2m)
ZMW 10,000

The Sponsor exhibition booth will be branded and with 1 Exhibitor Pass.







CALL FOR SPONSORS

ANNUAL GENERAL CONFERENCE

Sustainable asset management:
future proofing real estate from economic
and environmental shocks

7&8 August 2025

**Radisson Blu Mosi-Oa-Tunya
Livingstone Resort**

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IDC
Industrial
Development
Corporation

Zambia Airways
The New Wings Of Africa

ZAMBIA AIRWAYS AND ZIVS AGM PARTNERSHIP


Zambia Airways
The New Wings Of Africa



9J-ZAW

Zambia Airways

Zambia Airways and Zambia Institute of Valuation Surveyor's are happy to partner up for the ZIVS ANNUAL GENERAL CONFERENCE and AGM 2025 to be held in Livingstone offering a 10% discount.

For your bookings, Email welcome@zambiaairways.co.zm
or Contact Ms. Wezi Stella Msichill on 0965 906745

Promo Code : ZIVS2025

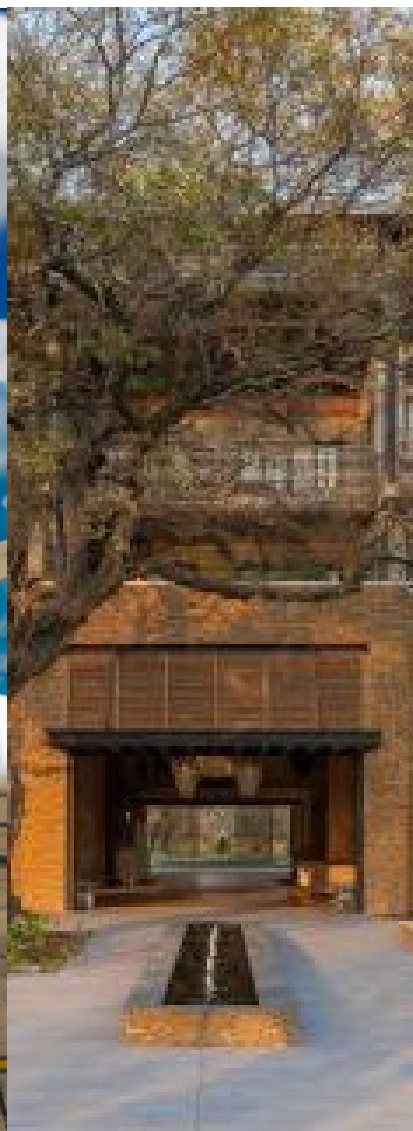
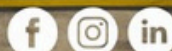
Promo duration : 5-9 August 2025

Travel dates : 4-11 August 2025

Routes

Ndola-Livingstone-Ndola

Lusaka-Livingstone-Lusaka



ADDRESS

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